ONCOLOGY ISSUES

2020 Media Planner

Official journal of the ACCC
Association of Community Cancer Centers
Providing solutions for the changing oncology landscape

Oncology Issues is:

- Oncology Issues is the official journal of the ACCC: Association of Community Cancer Centers, the leading education and advocacy organization for the multidisciplinary cancer care team representing more than 26,900 practitioners and over 2,500+ cancer programs and practices nationwide.
- Community hospital cancer center programs and local physician practices care for more than 80% of the cancer patients in the US.
- Oncology Issues reaches cancer care professionals from every discipline in oncology, in particular the community-based multidisciplinary cancer teams.
- Oncology Issues is published bimonthly and the editorial focuses on issues of interest to Community Oncologist including new oncology drug indications, and more.
- Oncology healthcare professionals turn to Oncology Issues for guidance to effectively manage the operational and business aspects of their cancer centers and physician practices.
- Oncology Issues is the only cancer-related publication devoted to policy, management, and financial issues of concern to cancer programs and physician practices.

**Bonus Distribution Issues:**

<table>
<thead>
<tr>
<th>January/February</th>
<th>ACCC Annual Meeting &amp; Cancer Center Business Summit</th>
</tr>
</thead>
<tbody>
<tr>
<td>March/April</td>
<td>ONS</td>
</tr>
<tr>
<td>May/June</td>
<td>ASCO</td>
</tr>
<tr>
<td>September/October</td>
<td>ACCC National Oncology Conference, JADPRO, AONN</td>
</tr>
<tr>
<td>November/December</td>
<td>Association of Cancer Executives</td>
</tr>
</tbody>
</table>

**Demographics and Circulation**

Reaching all members of the cancer care team

- Total Circulation: 26,482
- Physicians: Oncologist & Hem/Onc’s: 8,775
- Cancer Program/Private Practice Admins/Medical Directors: 4,781
- Nurse/Nurse Practitioner/Oncology Nurse: 3,235
- Oncology Pharmacists: 1,073
- Social Workers: 760
- Data Managers: 678
- Radiation Therapist/Dosimetrist: 580
- Hospital Admin: 499
- Patient Navigator/Financial Advocate: 1,895
- Allied Healthcare Professionals: 4,669

Demographics and Circulation Reaching all members of the cancer care team
STRATEGIC MARKETING CHANNELS
Delivering your message across all media platforms

Print

- **Display Ad**: Align your marketing message with our trusted editorial content and reach a targeted group of senior-level decision-makers.
- **Customer Pieces**: From inserts, coverwraps, and bellybands, we will work with you to create a custom piece that speaks to our audience. Options exist for an online edition with e-mail and digital marketing.
- **Reprints**: Custom reprints complement existing marketing programs and are a valuable communication tool. They are high quality reproductions designed to meet customized marketing needs.
- **Supplements**: Oncology Issues will consider industry sponsored free standing supplements pending review and approval of the content. Please contact advertising representative for details.

### Print Advertising Rates

<table>
<thead>
<tr>
<th></th>
<th>1X</th>
<th>6X</th>
<th>12X</th>
<th>18X</th>
</tr>
</thead>
<tbody>
<tr>
<td><strong>FOUR COLOR</strong></td>
<td></td>
<td></td>
<td></td>
<td></td>
</tr>
<tr>
<td>Double page</td>
<td>$10,176</td>
<td>$10,098</td>
<td>$10,028</td>
<td>$9,958</td>
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<tr>
<td>Full page</td>
<td>$5,815</td>
<td>$5,770</td>
<td>$5,730</td>
<td>$5,690</td>
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<tr>
<td>1/2 page horizontal</td>
<td>$4,920</td>
<td>$4,860</td>
<td>$4,805</td>
<td>$4,750</td>
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<tr>
<td>1/2 page vertical</td>
<td>$4,920</td>
<td>$4,860</td>
<td>$4,805</td>
<td>$4,750</td>
</tr>
<tr>
<td>1/4 page</td>
<td>$4,195</td>
<td>$4,160</td>
<td>$4,130</td>
<td>$4,100</td>
</tr>
<tr>
<td><strong>BLACK &amp; WHITE</strong></td>
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<td></td>
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<tr>
<td>Full page</td>
<td>$3,000</td>
<td>$2,960</td>
<td>$2,920</td>
<td>$2,880</td>
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<tr>
<td>1/2 page horizontal</td>
<td>$2,110</td>
<td>$2,050</td>
<td>$1,990</td>
<td>$1,930</td>
</tr>
<tr>
<td>1/2 page vertical</td>
<td>$2,110</td>
<td>$2,050</td>
<td>$1,990</td>
<td>$1,930</td>
</tr>
<tr>
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<td>$1,375</td>
<td>$1,350</td>
<td>$1,320</td>
<td>$1,290</td>
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</table>

Inserts: Earned BW times rate times the number of pages (Supplied)

### Premium Ad Positions

<table>
<thead>
<tr>
<th>Premium Ad Position</th>
<th>Percentage</th>
</tr>
</thead>
<tbody>
<tr>
<td>Opposite Table of Contents</td>
<td>add 10%</td>
</tr>
<tr>
<td>Cover 2 (inside front cover)</td>
<td>add 15%</td>
</tr>
<tr>
<td>Cover 3 (inside back cover)</td>
<td>add 10%</td>
</tr>
<tr>
<td>Cover 4</td>
<td>add 20%</td>
</tr>
</tbody>
</table>

Agency Commission: 15% of gross billing on space, color and preferred positions.

Acceptance of Advertising: All advertising is subject to the approval of the editors and publisher.

Invoice terms, net 30 days.

Online

Align your marketing message with our online content to reach decision makers as they seek the latest trends, educational programs, and innovations.

Banner advertising is available on the Oncology Issues website located at www.tandfonline.com/loi/uacc20.

Contact advertising representative for information on Online Banner Advertising availability, rates and metrics.

### 2020 Closing Dates

<table>
<thead>
<tr>
<th>ISSUE</th>
<th>Closing Deadline</th>
<th>Materials Deadline</th>
<th>Print Date</th>
</tr>
</thead>
<tbody>
<tr>
<td>35(1)</td>
<td>12/13/2019</td>
<td>12/27/2019</td>
<td>01/29/2020</td>
</tr>
<tr>
<td>35(2)</td>
<td>01/31/2020</td>
<td>02/14/2020</td>
<td>03/18/2020</td>
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<tr>
<td>35(3)</td>
<td>03/31/2020</td>
<td>04/14/2020</td>
<td>05/15/2020</td>
</tr>
<tr>
<td>35(4)</td>
<td>06/01/2020</td>
<td>06/15/2020</td>
<td>07/16/2020</td>
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<tr>
<td>35(5)</td>
<td>08/03/2020</td>
<td>08/17/2020</td>
<td>09/17/2020</td>
</tr>
<tr>
<td>35(6)</td>
<td>10/02/2020</td>
<td>10/16/2020</td>
<td>11/16/2020</td>
</tr>
</tbody>
</table>
HIGH IMPACT
Advertising Opportunities
Deliver your message with high-visibility advertising opportunities

COVER TIP-ON
Announce yourself, your product, or your service. Catapult your message into the hands of our readers by having your marketing material affixed to the cover of our bi-monthly journal. A cover tip-on is an effective marketing option.

SPECIFICATIONS:
Cover tip-ons are affixed by glue.
Max width: no larger than host publication. Oncology Issue size is 8” x 10-3/4” (bellyband option: 10-7/8” x 15” max).
Height: 6-3/4” maximum.
Call for rates.

POLYBAGGED OUTSERTS
Deliver your message in style by polybagging your marketing material with our journal. Use this platform to distribute a booklet or mini-magazine, a poster, or a promotional marketing offer or piece to our audience.

SPECIFICATIONS:
Polybagging is available for both saddle-wire and perfect-bound publications. Up to 5 loose inserts may be placed in the polybag. (Insert(s) can be placed between the cover and the text.) Pieces weighing more than the magazine should be on the non-seam side, with lighter outserts on the seam side.
Max weight: 1-3/8” maximum thickness.
Max width: same size as host publication (minimum size 4” x 6”).
Call for rates.

TIP-ONS AND INSERTS
Present your message alongside the content of Oncology Issues. Incorporate your marketing material into our journal by either affixing a tip-on with glue or binding in an insert.

SPECIFICATIONS:
A tip-on refers to an insert or outsert that is attached to a magazine with glue. A narrow strip of removable adhesive (fugitive glue) is applied to the piece being tipped, and it is then adhered to the first or last page of a signature. Please provide samples of tip-ons prior to production and plan your piece with these specifications in mind:
Tip-on placement:
• At spine or up to 1-1/2” from spine.
• At head, at foot, or anywhere between.
• To Cover I, or Cover IV, but it must be full size, or must mail polywrap/enclosure.
Weight limit may apply.
Max width: minimum size of insert 4 pages 7” wide x 4” deep.
Max height: same size of publication.
Call for rates.

Cunningham Associates
201-767-4170
Jim Cunningham jcunningham@cunnasso.com
Jim Pattis jpattis@cunnasso.com

Send Advertising Materials to:
Katie Tuzzolino
Oncology Issues
180 Old Tappan Road
Old Tappan, NJ 07675
P: 201-767-4170 F: 201-767-8065
E: ktuzzolino@cunnasso.com